



TO: BOARD OF DIRECTORS

FROM: RYAN OVENELL, DIRECTOR OF ASSESSMENT AND TECHNOLOGY

SUBJECT: Contracting of Xiologix for Dell/EMC Powerstore system

DATE: August 3 , 2021

TYPE: Action Required

Stanwood-Camano School District uses a unified data storage system. This system houses the storage for all of the servers in our datacenter. Our current system is outdated and is not cost effective. Xiologix will provide the data storage solution in both a fiscally responsible and efficient method. This contract includes the hardware and five years of maintenance.

Recommendation: We recommend that the board move to approve the contracting of Xiologix for a Dell/EMC Powerstore system Inc. for our long term data storage and back-up services.

Xiologix

8215 SW Tualatin-Sherwood Rd. Suite
200
Tualatin, OR 97062
(503) 691-4364

xiOLOGIX
COM

We have prepared a quote for you

PowerStore 1000T - 5 years maintenance

QUOTE # JC010197 V1

PREPARED FOR

Stanwood Camano School District

PREPARED BY

Jeff Cook

www.xiologix.com

Contract Buying Vehicle

Washington State - EMC
 Master Price Agreement No: MNWNC-109
 State of Washington Participating State
 Contract # 05815-004

Storage

Qty	Product Details	MSRP	Sell	Total
Dell/EMC PowerStore 1000T All Flash Array				
- Dual Active-Active Storage Nodes				
- 13x1.92TB NVMe flash drives				
- 55.9TB estimated effective capacity at 3:1 data reduction				
- 8x10G/25G SFP+ optical ports, 4 per node				
- 2U enclosure				
- Dual power supply (208-240V only)				
- 5 years ProSupport Mission Critical Maintenance				
1	PowerStore 1000T Base Dell Customer Racked	\$23,728.80	\$8,008.48	\$8,008.48
1	384GB Appliance DIMM (192GB Per Node)	\$13,656.00	\$4,608.90	\$4,608.90
1	3:1	\$0.00	\$0.00	\$0.00
13	1.92TB NVMe SSD	\$7,702.20	\$2,599.49	\$33,793.37
1	PowerStore Base SW	\$0.00	\$0.00	\$0.00
1	25GBE Optical 4 Port Card Pair	\$2,286.00	\$771.52	\$771.52
1	Dual 1800W (200-240V) Power Supply, includes C13/C14 Power Cords	\$2,104.00	\$710.10	\$710.10
1	PowerStore Field Install Kit	\$0.00	\$0.00	\$0.00
1	No Selection	\$0.00	\$0.00	\$0.00
1	Parts Only Warranty 12Months, 12 Month(s)	\$678.36	\$228.95	\$228.95
1	ProSupport and 4Hr Mission Critical, 60 Month(s)	\$71,287.80	\$11,059.64	\$11,059.64
1	Clustered Storage	\$0.00	\$0.00	\$0.00
1	Certified Deployment Partner T1 or Distributors	\$0.00	\$0.00	\$0.00
1	US No Canada Ship Charge	\$0.00	\$0.00	\$0.00
1	AppSync for PowerStore	\$0.00	\$0.00	\$0.00

Storage

Qty	Product Details	MSRP	Sell	Total
1	AppSync Str Pk for PowerStore	\$0.00	\$0.00	\$0.00
1	ONSITE INSTALL DECLINED	\$0.00	\$0.00	\$0.00
1	5 Years ProSupport Mission Critical for AppSync Starter Pack Software Support Maintenance	\$0.00	\$0.00	\$0.00
1	Storage Software Info	\$0.00	\$0.00	\$0.00
1	ProSupport for Hardware Declined	\$0.00	\$0.00	\$0.00
1	5 Years ProSupport Mission Critical for AppSync Starter Pack Software Support Contract	\$0.00	\$0.00	\$0.00
Subtotal:				\$59,180.96

Services

Description	Price	Qty	Ext. Price
XIOLOGIX Professional Services - On site			
- Installation and configuration of PowerStore			
- Assistance with data migration to PowerStore			
- Training on PowerStore			
XIO-PS XIOLOGIX Professional Services - On-Site	\$4,200.00	1	\$4,200.00
Subtotal:			\$4,200.00

PowerStore 1000T - 5 years maintenance

Prepared by:

Xiologix

Jeff Cook
(503) 691-4364 ext. 272
jcook@xiologix.com

Prepared for:

Stanwood Camano School District

26920 Pioneer Hwy
Stanwood, WA 98292
Kyle White
(360) 629-1200
kylewhite@stanwood.wednet.edu

Quote Information:

Quote #: JC010197

Version: 1
Delivery Date: 07/09/2021
Expiration Date: 08/14/2021

Quote Summary

Description	Amount
Storage	\$59,180.96
Services	\$4,200.00
Subtotal:	\$63,380.96
Shipping:	\$200.00
Total:	\$63,580.96

Payment Options

Description	Payments	Interval	Amount
Term Options			
NET30	1	One-Time	\$63,580.96

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Xiologix

Stanwood Camano School District

Signature: Jeff Cook

Name: Jeff Cook

Title: Director of Enterprise Sales

Date: 07/09/2021

Signature: _____

Name: Kyle White

Date: _____



HPE NS HF40 Hybrid - 42TB & Pro Services

Contract Information:
WA, NASPO, MNNVP-134 PA05815-014

Bill To:

Stanwood School District
26920 Pioneer Hwy
Stanwood, WA 98292

Ship To:

Stanwood School District
26920 Pioneer Hwy
Stanwood, WA 98292

Quote Information:

Quote #: KM168266
Version: 4
Delivery Date: 07/06/2021
Expiration Date: 08/05/2021

Prepared by:

Kaliwaka Munyenyembe
(801) 747-5053
kmunyenyembe@compunet.biz

Prepared for:

Kyle White
(360) 629-1200
kylewhite@stanwood.wednet.edu

Hardware

Description	List Price	Price	Qty	Ext. Price
Q8H39A HPE NS HF40 Hybrid CTO Base Array	\$63,110.00	\$21,160.41	1	\$21,160.41
Q8B63B HPE NS HF40 R2 5.76TB FIO Cache Bndl	\$35,975.00	\$12,062.21	1	\$12,062.21
Q8B88B HPE NS 2x10GbE 2p FIO Adptr Kit	\$6,500.00	\$2,408.82	1	\$2,408.82
Q8G27B HPE Tier 1 Storage OS Default FIO SW	\$1.00	\$0.65	1	\$0.65
Q8H45A HPE NS HF40/60 Hybrid 42TB FIO HDD Bndl	\$35,000.00	\$11,735.29	1	\$11,735.29
Q8J27A HPE NS C13 to C14 FIO Power Cord	\$1.00	\$0.38	2	\$0.76
R3P91A HPE Tier 1 Storage Array Standard Trk	\$1.00	\$0.38	1	\$0.38
J9283D Aruba 10G SFP+ to SFP+ 3m DAC Cable	\$150.00	\$119.12	4	\$476.48
HT6Z0A3 HPE NS 3Y 4H Parts Exchange Support	\$0.00	\$0.00	1	\$0.00
HT6Z0A3#ZFA HPE NS HF40/60 5.76TB Cache Supp	\$3,120.00	\$2,330.82	1	\$2,330.82
HT6Z0A3#ZET HPE NS 2x10GbE 2p Adptr Supp	\$1,099.00	\$821.02	1	\$821.02
HT6Z0A3#ZFG HPE NS HF40 Hybrid Base Array Supp	\$9,325.00	\$6,966.33	1	\$6,966.33
HT6Z0A3#ZGR HPE NS HF40/60 Hybrid 42TB HDD Bndl Supp	\$3,437.00	\$2,567.65	1	\$2,567.65
Subtotal:				\$60,530.82

Pro Services

Description	List Price	Price	Qty	Ext. Price
CNet Pro Services-DC CompuNet Professional Services-Data Center Service	\$225.00	\$225.00	40	\$9,000.00

Pro Services

Description	List Price	Price	Qty	Ext. Price
Note: Pro Services are not eligible under the terms of the NASPO contract referenced.				
Subtotal:				\$9,000.00

Shipping

Description	Qty
Shipping Ground Shipping To Be Determined, Billed As Actual	1

Quote Summary

Description	Amount
Hardware	\$60,530.82
Pro Services	\$9,000.00
Subtotal:	\$69,530.82
Estimated Tax:	\$5,568.83
Total:	\$75,099.65

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel any order arising from pricing or other errors. If Customer is purchasing a subscription-based product, Customer agrees to pay all charges for the complete term of the subscription. By signing below or issuing a Purchase Order, Customer agrees to CompuNet's standard terms and conditions, which can be reviewed [here](#). Your electronic signature, per the Electronic Signature Act, is considered equivalent to your signed and faxed signature, and allows you to accept and place your order. A copy of this acceptance and the attached proposal document will be sent to your email address to complete your order acceptance. You are NOT required to electronically sign your order, you may fax or email your signed proposal to your Account Executive.

Stanwood School District

Signature: _____
Name: _____
Date: _____
PO Number: _____